

**United Way of
St. Lucie County**

**United
Way**



UNITED WAY OF ST. LUCIE COUNTY 2018 ANNUAL REPORT



**UNITED WE FIGHT.
UNITED WE WIN.**

Letter from Board Chair

Dear Friends,

Thank you.

These are two simple words, but they are the most appropriate sentiment I can offer to you, our cherished St. Lucie County community. Quite honestly, we at the United Way could not accomplish all that we do without your tremendous support – in gifts of advocacy, service, time, and financial contributions. Truly, thank you.

Our mission at the United Way of St. Lucie County is “to improve lives by mobilizing the caring power of the community.” Throughout this Annual Report, you will find inspiring examples of our mission coming to life. Whether implementing a powerful new reading mentorship program in concert with our funded partner agencies, making school supplies available to thousands of school-age children, or providing free tax preparation services, it is evident that the United Way has been amplified by your ‘Caring Power.’

Despite all of the many outstanding endeavors you will read about, there are many community efforts still in need of help. There is still plenty of room to volunteer your time, offer your expertise to a community driven panel or workgroup, and above all else, pledge a gift to the United Way. As we move into 2019, I hope you will join me in improving even more lives in St. Lucie County as there is always room for the caring power of our community to grow.

Once again, thank you for your tremendous support, and thank you for choosing to LIVE UNITED.

Sincerely,



Andy Treadwell, Board Chair
Administrative Director of Legislative and Executive Communications
Indian River State College



Our Impact FY 2017-2018

- The Annual United Way Campaign raised a total of \$1,537,865.
 - United Way raised an additional \$290,569 in disaster relief funds to help residents impacted by Hurricane Irma.
 - United Way funded 26 health and human service programs, managed by 23 Funded Partners.
 - The number of services provided to the community totaled 216,379.
 - The UW Stanich Grant, supporting Children’s Oral Dental Health, provided a variety of dental services; 11,956 Pre-K and school age children received dental screenings, and 687 received dental sealants.
 - United Way funded its first large Impact Grant in the area of Education: BBBS Collaborative Inspiring Student Success, with a goal of increasing 3rd grade reading scores.
 - United Way’s Tools for Schools program provided supplies to over 11,000 children in grades VPK – grade 12.
 - United Way awarded its second large Impact Grant in the Area of Health: Tykes and Teen’s Collaborative Infant Mental Health program, with the goal of giving Pre-K children the ability to learn, and socialize adequately to be productive students in school and in life.
 - United Way was awarded the ReadingPals grant, made possible by the Barnett family, Publix Super Markets Charities and The Children’s Movement of Florida. Funds are being used to improve students’ social-emotional maturity and reading ability.
 - Hours donated by volunteers = 5,133. Economic value to our organization = \$123,911.
- Additional dollars leveraged under United Way’s leadership:**
- Five (5) Volunteer Income Tax Assistance (VITA) sites opened in SLC, resulting in an additional \$790,000 back to our community.
 - Residents realized a savings of over \$4,100,000 in prescription medication, and over 34,074 were helped since United Way began its partnership with Familywise in 2008.

Letter from CEO/President

Dear Friends,

Nearly 56 years ago, the founders of United Way of St. Lucie County had a remarkable vision to create an organization that would focus on improving lives and creating lasting change. Even then, the founders understood the importance of collaboration. United Way had the potential to do great things, but needed the participation from other local agencies and strong community support to help accomplish the organization's goals. One of the rewarding aspects of our work is the interaction we have with a superb group of community leaders and experts from local businesses, government, other local funders and our United Way Funded Agencies. Together we identify key issues, set priorities, and find innovative ways to accomplish our community goals in the areas of Education, Financial Stability and Health.



Over the years, through good times and bad, we remain steadfast in our commitment to the community. United Way staff, led by a dedicated Board of Directors, strive every day to be the best at raising resources necessary to support proven programs that focus on helping families and individuals who live on the brink of financial disaster when an emergency comes their way. Thanks to the United Way ALICE Report, we are placing a spotlight on an at-risk population often overlooked. ALICE (Asset Limited, Income Constrained, Employed), represents the men and women of all ages and races who get up each day to go to work, but who aren't sure if they will be able to put dinner on the table each night. They are our childcare workers, our mechanics, our home health aides, store clerks and office assistants. Understanding this population helps us develop a more successful approach to long-lasting change and ultimately have greater impact on a larger number of people.

Thank you to everyone who has helped create lasting change in the lives of individuals and families here in St. Lucie County. United we fight. United we win.

Kindest Regards,

A handwritten signature in black ink that reads "Karen Knapp". The signature is written in a cursive, flowing style.

Karen M. Knapp
CEO/President

Mission and Vision

Mission: To improve lives by mobilizing the caring power of our community.

Vision: The United Way of St. Lucie County will be the catalyst to achieve a sustainable community in the areas of health, education, and financial independence.

TO LEARN MORE ABOUT UNITED WAY OF ST. LUCIE COUNTY

VISIT OUR WEBSITE UNITEDWAYS.LC.ORG OR CALL 772-464-5300

Facebook:@Unitedwayslc Instagram:@Unitedwayslc Twitter:@Unitedwayslcinc

2017-2018 Top Campaigns

Publix



United Way of St. Lucie County is extremely appreciative of the Publix associates and Publix Super Market Charities. Each year, every Publix store in St. Lucie County runs a workplace campaign to help support the mission of United Way. This past year, they raised over \$600,000 and thanks to the donations from residents through their Tools for Back to School drive, 35 pallets of school supplies were donated to United Way to help students in select Title 1 public schools here in our community.

Harbour Ridge Yacht & Country Club

The residents at Harbour Ridge Yacht and Country Club annually support United Way of St. Lucie and Martin Counties through an outstanding giving campaign. Each year this generous community reaches new highs as they increase donations and participation. This past year they announced a total raised of over \$300,000, surpassing their set goal of \$250,000. In addition, groups of Harbour Ridge residents volunteered their time reading to students at Mariposa Elementary, gardening and packing food at Mustard Seed Ministries, and were joined by Harbour Ridge employees as they put smiles on the faces of Alzheimer's patients by throwing a spectacular 4th of July cookout.

Thank you all so very much. Thank you for Living UNITED.



2017-2018 Campaign Chair



Howard N. Tipton
St. Lucie County Administrator
2017-2018 Campaign Chair

Shortly after arriving in St. Lucie County, County Administrator Howard Tipton joined the United Way Board of Directors. Since then, he has been an instrumental part of the strategic execution of the UWSLC vision and mission. This past year we were fortunate to have him step forward as campaign chair. Under his leadership, the Board of County Commissioners United Way Campaign increased 53.5%.



Campaign Summary

Workplace campaigns are the fuel that keeps the United Way engine running. These funds allow us to provide our funded agencies with the finances they need to serve the community. United Way of St. Lucie County is about partnerships, improving lives, community work, and providing resources. Thank you to all the businesses, organizations, agencies, residents, and volunteers who joined our fight for the health, education, and financial stability of every person in St. Lucie County. The 2017-2018 campaign raised a total of \$1,537,865, which allowed us to fund 26 health and human service programs.

We congratulate and recognize our 2017-2018 annual campaign top 10 fundraising entities.

1. Publix
2. Harbour Ridge Yacht & Country Club
3. SLC Board of County Commissioners
4. Florida Power & Light
5. Bernard Egan & Company
6. Walmart Distribution Center #7038
7. St. Lucie Public Schools
8. UPS
9. Silver-Line Plastics
10. St. Lucie County Property Appraiser's Office

Your dollars along with those of your co-workers are invested in keeping students on track to graduate, help families achieve financial stability and provide people the resources to lead healthy lives. Together we can make a difference.

2017-2018 Board of Directors

Andrew Treadwell, Board Chair

Indian River State College

Genelle Yost, Immediate Past Chair

Staci Ludwig, CPA, Treasurer

Carr, Riggs & Ingram, LLC

Jan Chase, Secretary

Martin Health Systems

Dana Apfelbaum

Dean, Mead, Minton & Zwemer

Bob Bysshe

Harbour Ridge Yacht & Country Club

Shelly A. Thomas

Wells Fargo Bank

Howard N. Tipton

St. Lucie County Board of County Commissioners

Marsha Thompson

Retired, Instructor IRSC

Jann Widmayer

Fort Pierce Utilities Authority

Hon. Michelle Franklin

St. Lucie County Property Appraiser

Hon. Thomas D. Epsky

FL Reemployment Assistance Appeals Commission

UWFL Board of Governors

John Farinacci

Publix

Vanessa Farnes

Seacoast National Bank

Herman Funderburk

Wal-Mart Distribution Center

Wayne Gent

St. Lucie County Public Schools

Sharon Kelly-Brown

Sharon Kelly Realty, LLC

Horace Webb

Retired, Entergy Charitable Foundation

2017-2018 Trustees

Honorable Larry Lee, Jr

Honorable Diamond Litty

Honorable John Carvelli

Jane Rowley

Past Board Members serving as Trustees

Terri Sloan-Bartz

Brad Guffin

Harold Fenner

Julie Summers

George Johnson

Amy Brunjes

Linnes Finney, Esq.

2017-2018 Staff

Karen Knapp

CEO/President

Monte Kosoff

Vice President of Development & Marketing

Jessica Parrish

Director of Collaborative Impact

Esperanza Morales

Director of Finance & Administration

Roxanne Wells

Director of Communications & Work Place Giving

Crystal Barker

Campaign Support Associate

Joan Colburn

Finance Assistant

United Way Focus



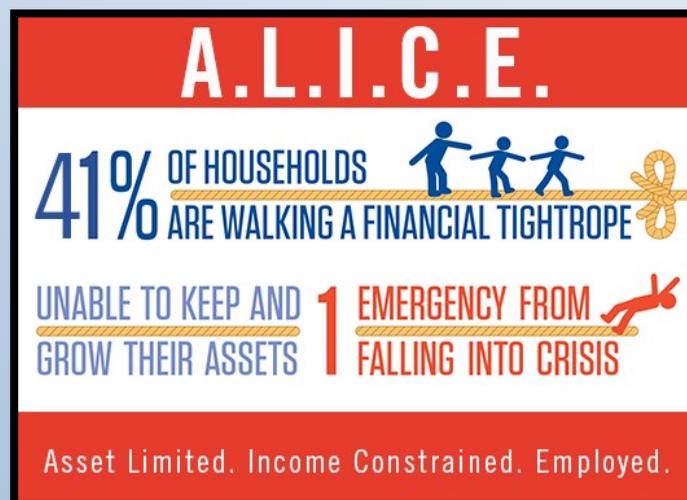
The dollars raised by United Way are invested in local programs that focus on education, helping individuals and families become financially stable, and healthy lives. United Way gives people the opportunity to make positive change through Giving, Advocating and Volunteering. Every service provided by the United Way and its funded partner agencies is important to address the key issues that are essential to the overall health and well-being of our community.

Since 1962, the United Way of St. Lucie County has played a key role in the overall wellbeing of our community. Much of our success is due to the dedication and strategic oversight of the United Way Board of Directors. This past year, the Board developed an action plan that focused on:

- Increasing and diversifying funding to meet the organization's present and future needs;
- Continued support of the United Way's Vision Councils' community goals and strategies;
- Continued development of a 3-year funding cycle in the areas of Education, Financial Stability, and Health;
- Enhancing and strengthening the board's active participation in United Way's work; and
- Increasing the support and relevancy of United Way in our community.

The ALICE Report

ALICE is an acronym for Asset Limited, Income Constrained, Employed. Even using the most conservative cost scenarios for a family's monthly expenses for housing, child care, food, transportation, health care, and necessary technology, these ALICE families live on the brink of financial disaster every day — at risk of falling over the precipice when an emergency comes their way. The ALICE Report gives United Ways, and their community partners, the opportunity for a new dialogue around how to make our community a viable place to live and work. United Way works to help ALICE families improve their quality of life, and at the same time improve the quality of life for all members of the community.



Our Vision Councils—Education, Financial Stability, and Health

In 2015, the United Way Board of Directors established three Vision Councils made up of community experts and leaders from businesses, government, education, healthcare, nonprofit providers, as well as other grant funders. The Vision Councils continue to work tirelessly to help set priorities for our three-year grant funding cycle by identifying a limited number of key issues and strategies that will create lasting change for the people of St. Lucie County.



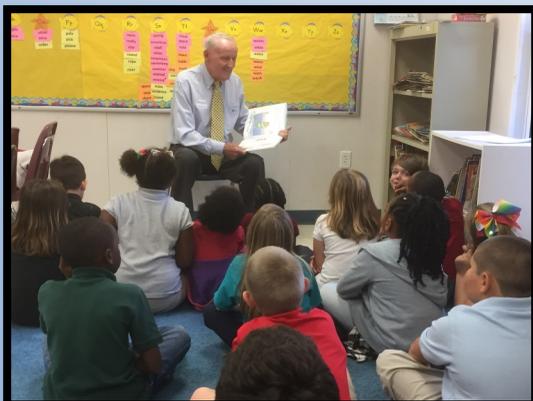
Education

In 2017, the area of Education began the United Way's new three-year grant cycle. The goals developed by the Education Vision Council closely align with the goals established by the Academic Success Network of the Roundtable of St. Lucie County. With many of the same members, the Vision Council agreed to combine the two groups to work more collectively on achieving the community wide changes they both desired. The Education Vision Council/Academic Success Network continues to meet on a monthly basis reviewing data provided by the School District and developing strategies to achieve the set goals.



Goals:

- St. Lucie County high school graduation rate will be 90% by 2020. (Baseline data: 14/15 graduation rate of 75.5%)
- St. Lucie County will exceed the state average in reading proficiency by 2020. (Baseline data: FSA State Avg.: 54%; SLC FSA Avg.: 46%)



Financial Stability



Lack of good credit, lack of affordable and transitional housing, and lack of job readiness are the three main issues the Financial Stability Vision Council focuses on. According to the American Community Survey (ACS), 27% of St. Lucie County residents are renters and 73% are home owners. The majority of renters make less than \$49,999 annually (36.5% are spending between \$1,000-\$1,499 a month on housing costs). More than 29,000 residents between 18-64 years old are living below the poverty level (the highest percentage are ages 35-64 years old), 31.8% are Black/African-American and 14.6% are Caucasian-American.

Goal:

- United Way of St. Lucie County is dedicated to increasing the above ALICE households from 53% to 55% and decreasing households in poverty from 15% to 13.5% by 2021.

Basic Needs

United Way of St. Lucie County supports nonprofits that provide services for basic human needs. These services include helping under-resourced families to live in total mental, physical, spiritual, emotional, and economic health. It also includes providing relief to victims of disaster as well as prevention, training, and preparation for emergencies and provide crisis intervention services to county residents with medical, financial, emotional and spiritual needs.



Health

The Health Vision Council works closely with many partners to review trends in the community. The goal is to create better access to healthcare, mental health services, and promote healthy lifestyles by decreasing obesity and mental health issues among children, teens, and adults including the elderly. The United Way partners with agencies such as the Department of Health, HANDS of St. Lucie County, and many others to assure the residents in St. Lucie County get the health services they need.



Stanich Grant

When people contribute or volunteer their time, they become part of a community, working together to achieve common goals.

In 1997, United Way of St. Lucie County received a bequest of 1.4 million dollars from Mr. George P. Stanich. In order to continue to fulfill the mission of United Way, the Board of Directors established a board-restricted endowment fund. Since that time, the accrued interest from the endowment has greatly enriched the lives of youths through 18 years of age. Since 2010, the Stanich grant has been used to fund Pediatric Oral Dental Health programs.

Mr. Stanich understood the significance of leaving a legacy. By including United Way of St. Lucie County in your will and estate plan, you will join other exceptional individuals providing gifts that will keep on giving beyond your lifetime.

NOTE: Since the inception of the endowment, \$1,023,732 has been awarded, with all principal of gift retained.

IMPACT: The Pediatric Oral Health Program funded by United Way provides oral health screenings and education services to Pre-K through 6th grade children to improve oral health conditions that interfere with school success. The program works closely with community partners on referrals to obtain additional treatment services. This program is essential to St. Lucie County. It was reported that, while dental disease is 100% preventable, an estimated 51 million school hours per year are lost because of dental related illness. This past year, 11,956 students received dental screenings and 687 received dental sealants to promote oral health as a component of strong bodies and the ability to learn.



Testimonials



Beverly

Beverly had a heart attack in 2008. It was discovered that she had seven brain tumors but did not have health insurance. She could not get treated until 2011 when she connected with a United Way funded agency. Beverly is very thankful that a program was there to help improve her health, and now she's tumor free.

"It kept me alive to where I can watch my kids grow up," said Beverly.

Uhura enrolled in the Getting Ahead Program, funded by United Way. While attending this program, she learned how to improve her credit score, manage finances, and received useful resources. Uhura was able to renew her nursing license and now as a result, she's back working and couldn't thank the United Way of St. Lucie County enough.



Uhura



Kellie

Kellie started to have mental health issues around the age of 15. After attending a United Way funded program, she is now working and mentoring other young girls to help them with the obstacles and challenges they are facing.

"The program helped me realize that my mental illness doesn't define who I am. They got me the counseling that I needed, the therapy I needed, and they always had my back," said Kellie.

The 4th Annual Ultimate Drive Golf Tournament

Presented by St. Lucie County Board of County Commissioners to benefit United Way of St. Lucie County

The St. Lucie County Board of County Commissioners and Fairwinds Golf course hosted the 4th Annual “Ultimate Drive” Golf Tournament benefiting United Way of St. Lucie County. More than 144 golfers were in attendance. Eighteen holes of championship golf and perfect weather set the tone for the annual event. Participants enjoyed a continental breakfast, barbecue lunch and competed for prizes for longest drive, closest to the pin, putting contest and various raffles.



Soon after joining the St. Lucie County Board of County Commissioners as County Administrator, Howard Tipton, a passionate supporter of United Way and avid golfer, launched an ambitious workplace campaign and signature golf event to raise money for United Way of St. Lucie County. Each year he assigns top leadership Co-Chairs to lead the effort. Through employee contribution and the golf tournament, the committee raised nearly \$70,000 for United Way.

Tournament Committee Members: Ron Parrish, Leslie Olson, Ed Matthews, Mark Cammerene, Mike Melton, Kelly Phelan, Edward McDuffie, Charlotte LaChance, and Roxanne Wells.

Title sponsors included Dickerson Florida, Inc., Motorola Solutions and the Roy A. Hunt Foundation/The First Tee. Other Tournament Sponsors included Hi-Tide Boat Lifts, Culpepper & Terpening, Inc., Florida Power & Light, AT&T, Paul Jacquin & Sons, Sterling Facilities/NY Mets, HPM, Ron Parrish and many more.



2017 Spirit Awards

Generously sponsored by Florida Power & Light

Congratulations to the winners of our 8th Annual Spirit of St. Lucie Awards



KATHY POST

2017 Spirit of St. Lucie Community Angel Award

**BIG BROTHERS BIG SISTERS OF ST. LUCIE,
INDIAN RIVER, AND OKEECHOBEE COUNTIES**

2017 Spirit of St. Lucie Agency Excellence Award

**CHILDREN'S SERVICES COUNCIL
OF ST. LUCIE COUNTY**

2017 Spirit of St. Lucie Education Impact Award

TD BANK

2017 Spirit of St. Lucie Income Impact Award

**ST. LUCIE COUNTY BOARD OF
COUNTY COMMISSIONERS**

*2017 Spirit of St. Lucie Health Impact
Award*

**ST. LUCIE COUNTY PROPERTY
APPRAISER'S OFFICE**

*2017 Public Sector Giving Award from
United Way of Florida*

PUBLIX

*2017 Spirit of St. Lucie Community
Impact Award Corporate
Philanthropy*

2018 Orange Blossom Ball

The United Way of St. Lucie County would like to thank everyone who supported our 2018 Orange Blossom Ball. We appreciate our volunteers, donors, and Platinum Sponsor G. Alan's Fine Jewelry & Coin.



Our Programs

Volunteer Income Tax Assistance (VITA) Program

United Way works collaboratively with St. Lucie County Community Services on the Volunteer Income Tax Assistance (VITA) Program. VITA provides free tax preparation services for households who earn less than \$54,000 annually. There were five VITA sites opened to residents in St. Lucie County. Volunteers contributed close to 3,000 hours preparing over 1,400 tax returns, which brought back over \$790,000 to the community.



Tools for Schools St. Lucie—School Supplies Program



The mission of Tools for Schools St. Lucie is to serve the needs of children in St. Lucie County public schools by providing donated school supplies from the community, at no cost, to teachers and students for use in the classrooms throughout the year. There were 11,413 students in voluntary pre-kindergarten through 12th grade who received school supplies, 323 volunteers who helped in various ways to provide supplies to children in need, and 821 volunteer hours contributed to the program.

FamilyWize

The FamilyWize program helped 8,624 people with an average savings of 47%. Residents realized a savings of over \$4,100,000 in prescription medication and over 34,074 were helped since United Way began its partnership with FamilyWize in 2008. FamilyWize is one of the longest running prescription savings programs in the country and is accepted at most pharmacies nationwide, covering all FDA-approved prescription medications. By aggregating large groups of patients, FamilyWize advocates and negotiates for deep discounts on prescription drugs which it then passes on, in full, to patients.



Leadership List 2017-2018

The Tocqueville Society is a philanthropic society honoring individuals who give \$10,000 or more to United Way of St. Lucie County. Society members are individuals who go above and beyond the call of duty and community service. They are compassionate and community leaders who understand the importance of a better community.

On behalf of thousands of lives that are touched each year, United Way of St. Lucie County would like to thank all of our Leadership Givers for their commitment to the 2017-2018 Campaign.

Tocqueville Society

\$10,000 or more

Anonymous
Mr. Peter Behr
Mr. & Mrs. William Crandall
Mr. & Mrs. Harold Fenner
Roy A. Hunt Foundation
William Lichtenberger Foundation
Mr. H. William Lichtenberger
The Patricia & Douglas Perry Foundation
Mr. & Mrs. Timothy C Powers
Greater Milwaukee Foundation
Randall Family Fund
Layle Smith
Mrs. Patricia Stewart
Mr. & Mrs. Robert Weissman

Diamond \$9,999-\$5,000

Anonymous
Howard & Marion Tipton

Emerald \$4,999-\$2,500

Mr. & Mrs. Bruce Bedford
Ben L. Bryan Jr.
Mr. & Mrs. Charles Eppinger
Hon. Michelle R. Franklin
Debra Hickey
Trystal Lampkin
Mr. & Mrs. Jonathan Page
Vincent & Kathi Rahal
Mr. David R Robb
J.R. Smith
Mark Teasley
Horace S. & Bunny Webb

Ruby \$2,499-\$1,000

Angel & Anna Acosta
Ernesto Amezcuita
Tony Anderson
Anonymous

Aponte Family
Mr. & Mrs. Richard Appleby
Jacqueline Ashley and Family
David Ashley, Jr.
Donald Attridge
Cory Baker
The Baretela Family
Mary M. Barnes
Mrs. Lydia Barnes
Alan Beaudoin
Philip Beekman
Leonard & Peggy Berg
Russell Blackburn
Michael Blanco
Michelle Boulineau
Paul Bousquet
Richard J. Boyle
Michael Bramhall
Nancy A. Brana
Paul Briante
Anonymous
Mimi & Mike Brown, Sr.
Mr. & Mrs. Ralph C Brown
Patricia A. Burgess
Richard Burke
Amelia Busbin
Gino & Robin Butto
Phillip Callea
Brittany Carlo
Steven Carofano, Jr.
Mr. & Mrs. Michael Carr
Chevalier Family
Mr. & Mrs. Leo Clancy
Ray Compton
R. A. Conkle
Mr. & Mrs. James Coogan
Ana Corrales
J. Corvasce
Jilliann T. Cotterell
Shawn Marie Council
Mrs. Adelaide Coy

Bryce B. Crosby III
G. M. Crowther
Letasha E. Culmer
Richard Curtis
Latasha S. Damon
Mr. & Mrs. Daniel Schwartz
Rachel Davis
Riyad Deeb
Jean L. Dely
Carmelle Desire
Brent P. Dial
Mrs. Florence Dolan
David M. Dominick
Erik M. Donatelli
Cory Driskell
Mr. & Mrs. Robert Drisner
Victoria Dunne
Pierre A. Edmonds
Emert Family
Estarellas Family
Farinacci Family
David & Tracy Faunce
Sonya Ferdinand
Todd L. Finlayson
Mr. Timothy Fitch & Mrs. Ann Sheldon
Mr. & Mrs. Howard Foley
Brent & Lois Fraser
Timothy Frawley
Mr. & Mrs. Edwin M Fry, Jr
Mr. & Mrs. Willard Galvin
Fabiola Garcia
Myra Gardiner
Stephanie Garrido
Mr. & Mrs. Robert Garry
Ralphe & Youseline Gibbons
Anna & Sal Giordano
Mark Gnieski
Jacob E. Grace
Gregory Green
Eric Griemsmann
Mr. & Mrs. Peter Grimm

Leadership List 2017-2018

Mrs. Barbara Grimmer
Israel Guerrier
Christopher S. Guerro
Michele & Bill Hall
Roger J. Harding
Louis I. Haynes
Jeffrey L. Heath
Mr. Mickey Hernandez &
Dr. Cynthia Dolan
Joni Horn
John Hrusovsky
Mr. & Mrs. Kenneth Hunzeker
Arthur Jackson
Leeds E. Jarvis
Mr. & Mrs. Steven Johnson
Bryan & Vicki Keller
Karen M. Knapp
Amy Kornfield
George A. Kurkechian
Nicholas Lahowchic
Christine Lambiase
Mike, Sandy, Naomi, Becca &
Garrison Langel
Christopher Larsen
Lorraine Lei
Ceretha Leon
Thomas & Michelle Lobrutto
John & Brenda Locke
Clarke and Marsha Thompson
Hector Martinez, Jr.
Edwin R. Massey, Ph.D.
Fred Mathis
Peggy McDaniels Payne
Mike McFarlane & Family
George McIlrath
Daniel S. McIntyre
John McKnight
Anthony McNeal
Cassandra Medina
Riphete Mehu
Meredith Rishko
Norman Meyer
James R. Miller
Mr. & Mrs. James Mondello
Daniel Montero
Ricky E. Morales
Mr. & Mrs. H Todd Morris

Mr. & Mrs. James Morrissey
Greg & Angela Nelson
Melissa Newman & Jilyai Hill
Shannon Oconnor
Mr. In-Suk Oh
David Oliver
Leslie Olson
Mr. & Mrs. John Olson
Kelly Ortman
James Overstreet
Wendy & Bill Panczak
Christopher D. Parmelee
Ron Parrish
Gary L. Pearsons
Paul C. Perryman
Mr. & Mrs. James Pierson
Austin & Danielle Potts
Andre Prado
Jordan Prichett
Mr. & Mrs. George Prince Jr
Dennis Quick
Trevin Raines
Mr. Eugene C. Rainis
Nichelle Ramos
Shannon Rich
Jo Ann Riley
Mario Rincon
Mr. & Mrs. Robert Bysshe
Ron Roberts
Edward Roseberry
Susan A. Rowe
Wally & Jennifer Royals
Julio Saenz
Mr. & Mrs. Thomas Sall
Mark P. Satterlee
Anthony M. Scotto
Brindell M. Serrano
Daniel Sharpe
Stephen Simms
Bert Sloan
Terri Sloan-Bartz
Forrest C. Smalley
Fred Smith
Steele Stodghill
Nancy Temperino, Hailey Duffy,
Kaylee Duffy
Mr. & Mrs. Terence J. Tipple
Andrew Treadwell

Anonymous
Danielle Unterkoefer
Narome Valcin
Claudia Vanpattern
James & Misti Vickers
Robert Wade
Thomas M. Wall
Dr. & Mrs. Gregory Warner
Laura Waters
Jennifer L. Watson
James A. Wethington Jr.
Jim Wiencke
Tiffany L. Wilder
Mrs. Barbara Willard
Nkosi Williams
Mr. & Mrs. Arthur Williams III
Robert T. Yakinchuk
Phillip Yates
Justin & Jessica Yerk
Mr. & Mrs. Richard Young

Sapphire \$999-\$500

Miralda Adamcy
Robert Adams
Joseph P. Allen, Jr.
Robert Andreacchio
Rene Arteaga
Douglas Baber
Peter Balsamo
John Baptista
D. Barbare
Katherine Barbieri
W. Barkey
Isaac M. Barnes
Barbara Baxter
Mr. & Mrs. Francis Baxter
Anonymous
Matthew Beard
Doreen Beausoleil
Sharon Beiser
Susan L. Ballamy
Joseph Benezario
Chasity Bennett
Kori Benton
J. Bergen
Mrs. Irene Bermas
Mr. & Mrs. Terry Bischoff
Carol A. Bishop

Leadership List 2017-2018

Bianca Black
Mr. & Mrs. Kenneth Bourne Jr
Jeff B. Brack
Nicholas Bradford
Steph Brainard
Jeff Bremer
Joseph Brennan
Mr. & Mrs. Philip Brett
D. Bromley
Lyndsay N. Brooks
Cedric & Corona Brown
Lee C. Brown
Andrew Byrd
Dawn Calkins
Victoria Caouette
Milagros Cartagena
Karen Cartwright
Bridget Casiano
Jonathan & Christine Cassidy
Robert M. Cassidy
Jonathan Castro
Mr. & Mrs. Thomas Cawley
Gonzalez Charria
Janice Chase
Ronald Christie
Gabriell Citera
Amber Claus
Mr. & Mrs. Charles Clement III
Tashana R. Costilla
Mr. Paul Cotugno
Rhiannon Countryman
D. Cox
Mr. Roger Crandall
Valerie Crane
Hainsley A. Cuddon, Jr.
Dr. & Mrs. Joseph Currier
Dan M. Cushman & Carolyn R. Huggins
Donovan S. Davis
Eric A. Derosa
Lillian M. Diaz
Kenton M. Dickerson
Danielle Dill
Dorvil Amanda
Jacob Dromerhauser
Michael A. Durette
Russell & Kristin Eddinger
Richard Edwards
Cindy Ezell
Vanessa Farnes
Melissa Favorite
Mr. & Mrs. Robert L Fish
John M. Fitzgeald
Robert J. Flagg
Ovide Florvilus
J. W. Gaines
Jose Garcia
Mr. & Mrs. Frederick Gardner
Stephanie E. Gaskin
Charles W. Gates
Lesley George
Erick Gill
John Girgenti, Jr.
Misti Glisson
Maria D. Gomez
Juanita Gomez
Kimberly Graham
Mr. & Mrs. Jay Gress II
Amy Griffin
Barbara P. Guettler
Mayra Guillen Cerda
Juan Guzman
Ellen G. Harden
Chelsea Harding
Steven Harless
Karol W. Harrison
Mr. & Mrs. William Harrison, Jr
Michael P. Hart
Zachary Harvey
Andre Hawkins
Michael Hawkins
Cindy L. Hayes
Carolyn Haykin
Mrs. Sheryl Hays & Mr. Phil Aquino
Dan Haywood
Mrs. Sara Hazelton
Mrs. Barbara Hearons
Jessica J. Heera
Mike and Pat Heildier
Glenn Henderson
Frederick Hersey
Willis Hicks
Mr. & Mrs. James Hilbolt, Jr.
David & Linda Horan
Linda Hudson
Roy P. Hudson
Anonymous
Gary P. Ingalls
Susan Jacob
Savanah Jalil
Tony Jallouk
Mr. & Mrs. David Jatlow
Bonnie Jesnes
Mr. & Mrs. John Bull
Lauren Johnson
Peter W. Jones
Johnnie D. Jones
Leslie Jones
Sharrel M. Jones
Sharon Kelly-Brown
Shaun Khemrai
Carol A. Kincaid
Jeremy Kologe
Lynn Korpar
Monte Kosoff
Jeff Kremer
Mr. & Mrs. Philip Kron
Jeff Labig
Mr. & Mrs. Charles LaForge
Gary A. Lanning
Joseph Levesque
Stanley W. Lewandowski
Merril G. Litepolo
Mr. & Mrs. Robert Long Jr
Marco Lopez
Edward D. Losch
David Lounds
Anthony Loupe
Aaron Luce
Mr. & Mrs. Alan D. MacDonald
Mr. & Mrs. James Macdonald
Cynthia Majiros
Marino Enrique
Mary S. Markham
Eric Marranta
John Marshall
Mr. & Mrs. F. William Marshall
Sherry Martin
Willie R. Martin
Alejandra Matos-Durette
Edward R. Matthews
Kevin R. Matyjaszek

Leadership List 2017-2018

Joshua McBride
Emmanuel Medina
Erik M. Melville
Tulio E. Mencias
Ms. Susan S. Menson
Giselle Meza
Brigette Middleton
Budson L. Mills
Edgardo and Esperanza Morales
Rod W. Nance
Cheryl Niemann
Tiffany Nixon
Kate A. O'Neill
H. Obuck
Michael G. Odell
Mr. & Mrs. Bruce Oreo
Charles E. Owens
Mr. & Mrs. Kenneth E. Ozier
Denise Pallotta
Mr. & Mrs. John Palmer
Jessica M. Parrish
Alberto Pascual
Freeman F. Patten
Jaclyn Pereda-Rubio
Amanda Perez
Peter Vanhartesveldt
Nils R. Peterson
Sharonda D. Pierce
Nicolas Louis Pierre
Lilia Piller
Barbara Plasencia
Elizabeth Playford
James Plympton
Christian Pood
Jerome Post
Katrina H. Price
William R. Proctor
Ken Pruitt
Christopher Ramirez
Brenda Ramos
Tyler P. Ray
Rod L. Reed
Tashara Melissa Ried
Julio Reyes
Tiffany E. Riles
JoAnn M. Riley
Donna Rivett
Andy R. Rodriguez
Wesley Saffonomia
Marvin & Sue Ellen Sanders
Garrett Sapp
Khalil Sapp
Nancy A. Sardinas
Michael G. Schachter
Mr. & Mrs. Carl Schlanger
Patty & Bob Schmidt
Andrew Sesta
Mr. & Mrs. Joseph Shambo, Jr
Helen Simpson
John Slater
Thomas E. Slater
Sarah A. Smith
Samuel L. Smith
Carl A. Soldivieri
Kori Souza
Stephanie N. Speirs
Thomas Stiadle
Eileen Storck
Barry Striker
Christina L. Sutton-Hardie
Philona Sylvestre
John Teeple
Jobnocken Tesant
Jennifer A. Testa
Mahendra Thakkar
Shelly A. Thomas
Baby S. Thottakara
Jonathan Ponce Torres
David Trudell
Ronald Tyler
Jerry Vandenboom
Brittany Vickers
Mary Waag
Callie Walker
Susan Welch
Roxanne M. Wells
Jann Widmayer
Eric G. Williams, Jr.
Jesse C. Wilson
Mr. & Mrs. Charles E. Wolff
Elijah Wooten
Naoko Yano
Genelle Yost
Heather Young
Mrs. Anne Zehner

**THANKS
FOR YOUR
GENEROSITY**

2017-18 FINANCIAL POSITION

UNITED WAY OF ST. LUCIE COUNTY 2017-2018 FINANCIAL POSITION

Based upon United audit figures from the fiscal year ending June 30, 2018.

ASSETS	2017-2018
Cash and Cash Equivalents	\$ 455,918
Investments	\$ 2,276,581
Promises to give Receivable	\$ 420,718
Inventory	\$ 161,008.00
Property and Equipment	\$ 13,279
Split interest agreements, current & receivable	\$ 95,352
Total Assets	\$ 3,422,856

LIABILITIES	
Accrued Expenses/Unearned Revenues	\$ 18,765
Due to Others	\$ 34,700
Promises to give to member agencies	\$ 700,700
Total Liabilities	\$ 754,165

NET ASSETS	
Temporarily restricted	\$ 515,725
Unrestricted-board designated Endowment/Alloc.	\$ 1,701,286
Unrestricted	\$ 451,680
Total Net Assets	\$ 2,668,691

Total Liabilities and Net Assets	\$ 3,422,856
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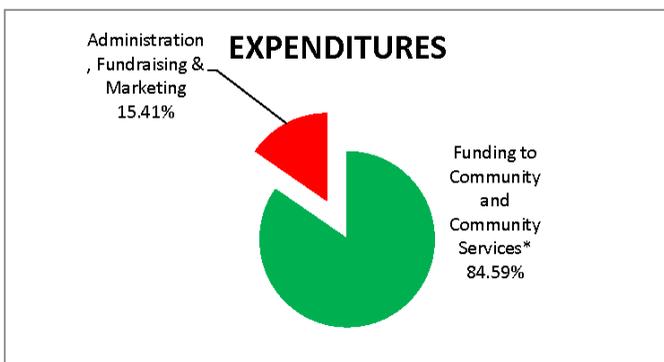
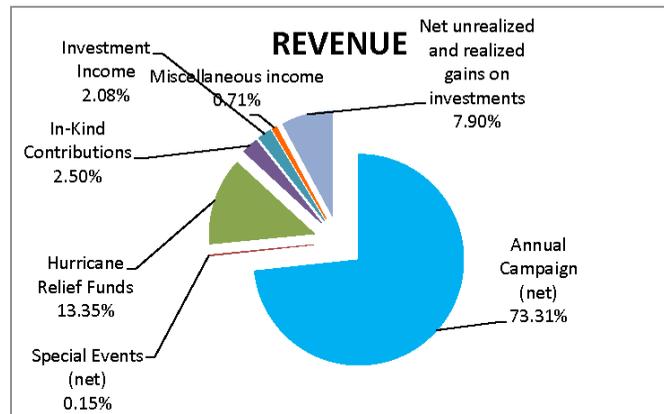
FINANCIAL STEWARDSHIP

REVENUES	2017-2018
Annual Campaign (net)	\$ 1,590,152
Special Events (net)	\$ 3,283
Hurricane Relief Funds	\$ 289,569
In-Kind Contributions	\$ 54,325
Investment Income	\$ 45,011
Miscellaneous income	\$ 15,453
Net unrealized and realized gains on investments	\$ 171,404
Total Revenues	\$ 2,169,197

EXPENDITURES	2017-2018
Funding to Community and Community Services*	\$ 1,558,439
Administration, Fundraising & Marketing	\$ 283,914
Total Expenditures	\$ 1,842,353

Change in Net Assets (from investments)	\$ 326,844
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* 4% of Endowment Funds is reinvested in community programs.

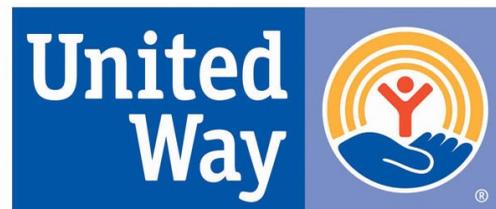


ADDITIONAL SERVICE TO THE COMMUNITY:

Through the efforts and leadership of United Way, additional revenue is leveraged annually. Emergency Food & Shelter Program (EFSP) provides additional funding to agencies that address homelessness and hunger in SLC = \$138,542. Also, United Way is helping families save on the high cost of prescription drugs through the Familywise Prescription Discount Card program.

Total 2017 savings to SLC residents = \$322,045.80

United Way of
St. Lucie County



Thank you to our Corporate Sponsors for their generous 2017-18 Campaign Sponsorship



Providing Insurance and Financial Services

Bill Knight Insurance Agency, Inc.
2301 Sunrise Boulevard Ste A
Fort Pierce, FL 34982
Phone: 772-461-7900
bill.knight.bxj@statefarm.com

Larry Lee, Jr. Insurance Agency
4075 Virginia Avenue
Fort Pierce, FL 34981
Phone: 772-461-6622
larry.lee.caov@statefarm.com

